

Date: September 8, 2011

Job Title: Sales Director

Job Location: Bingham Farms, MI

Description: Pyramid Solutions is seeking a Sales Director to lead the company's sales and field marketing efforts with the goal of doubling our sales in the next three years. The successful candidate must be self motivated, a high achiever with a proven track record of growing organizations by securing new customers.

Minimum qualifications include 3 years of sales leadership responsibility with an understanding of how to a) develop and implement a consistent sales process, b) mentor, coach and manage the activities and behaviors of the sales team, c) recruit and train hunters, d) develop and implement lead-generation programs.

Compensation: Salary and bonus commensurate with experience

Travel: 50% travel is expected

Reply: Qualified candidates should submit a resume in confidence to rdubois@pyramidsolutions.com. No agencies please.